



MESA Imaging is a Zürich-based technology company which develops and markets the leading 3D time-of-flight camera. We are in the process of expanding our team, and are looking for qualified candidates for the position of a

Key Account Manager

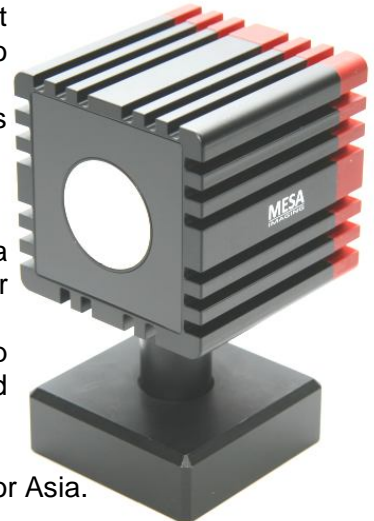
This position requires an individual with proven commercial experience in a technically oriented OEM environment and will be the front line for the company's commercial activities with customers of all sizes.

Responsibilities:

- Sales of standard products and acquisition of OEM customers
- Commercial responsibility for new and existing key accounts
- Use of product, competitor and customer knowledge to act as a consultant for customer contacts
- Collaborate with distribution partners worldwide to understand customer requirements, promote product sales, and provide sales support
- Attend trade shows and seminars to promote products or to learn about industry developments
- Provide market feedback to support marketing and business development activities

Requirements:

- BS or MS degree in a technical discipline and experience in a commercial role, ideally in the electronics or semiconductor industry.
- Motivated self-starter capable of operating in a start-up environment where market conditions change rapidly and where ambiguity is common.
- Excellent communication skills in English and German.
- Up to 25% travel, mostly in Europe, but occasionally in the US or Asia.



As a member of the MESA team, the candidate will have a wide and diverse set of responsibilities as our organization grows and evolves. MESA offers competitive salaries, employee stock option plan participation, and a dynamic, positive work environment where capable individuals have a significant impact on the growth and success of the company.

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Note: MESA does not accept agency resumes and will not be responsible for any fees related to unsolicited resumes.